

FEALTY

FEALTY TECHNOLOGIES

Building a global AI-enabled technology company

Growth & Investment Plan • 2026–2031

₹1.5 Cr current revenue • 20 people • 10 active customers

PROPOSED RAISE: ₹5 CR

Technology services → recurring services →
reusable IP

Confidential investor discussion

A proven services foundation with a scalable AI/IP ambition

₹1.50 Cr

Current annual revenue

₹1.02 Cr

Previous-year revenue

20

Current employees

10

Active customers

₹6 L

Monthly operating expense

Why now

- ~47% YoY revenue growth from ₹1.02 Cr to ₹1.50 Cr
- End-to-end delivery capability across software + AI/ML
- 10 customers provide a base for expansion and recurring work

Five-year ambition

₹50 Cr

target annual revenue by Year 5

30–40%

target recurring revenue mix

Capital is intended to accelerate sales, AI capability, international expansion, reusable IP and working capital — not simply headcount.

22+ years of IT experience driving product, AI and end-to-end delivery

22+

YEARS
IT EXPERIENCE

Founder & Technology
Entrepreneur

FOUNDER ADVANTAGE

From idea to production — with technology and delivery discipline

AI / ML

Developed multiple AI products and solutions

End-to-end delivery

Strategy, architecture, development, deployment and support

Services leadership

Enterprise delivery across software and technology services

Scale mindset

Building a repeatable model from services into IP

Founder profile: Technology leader focused on innovation, enterprise technology and scalable business building.

Technology services today — scalable technology assets tomorrow



Positioning Use services to build trusted enterprise relationships; use AI, automation and IP to improve speed, margins and repeatability.

Early growth with a lean operating base

Revenue trajectory



Operating base

20

employees

10

customers

₹6 L

monthly expense

Annualized operating expense
≈ ₹72 L

Growth signal

Revenue increased ~47% year over year while operating with a compact 20-person team.

Three-layer model designed to increase predictability and value

1. Technology Services

CASH ENGINE

High-value engineering
AI/ML development
Cloud, data & digital transformation

2. Managed Services

STABILITY ENGINE

Dedicated engineering teams
Application support
AI / cloud / data operations

3. IP & Platforms

VALUATION ENGINE

Reusable AI agents
Automation frameworks
Industry-specific accelerators

Evolution path

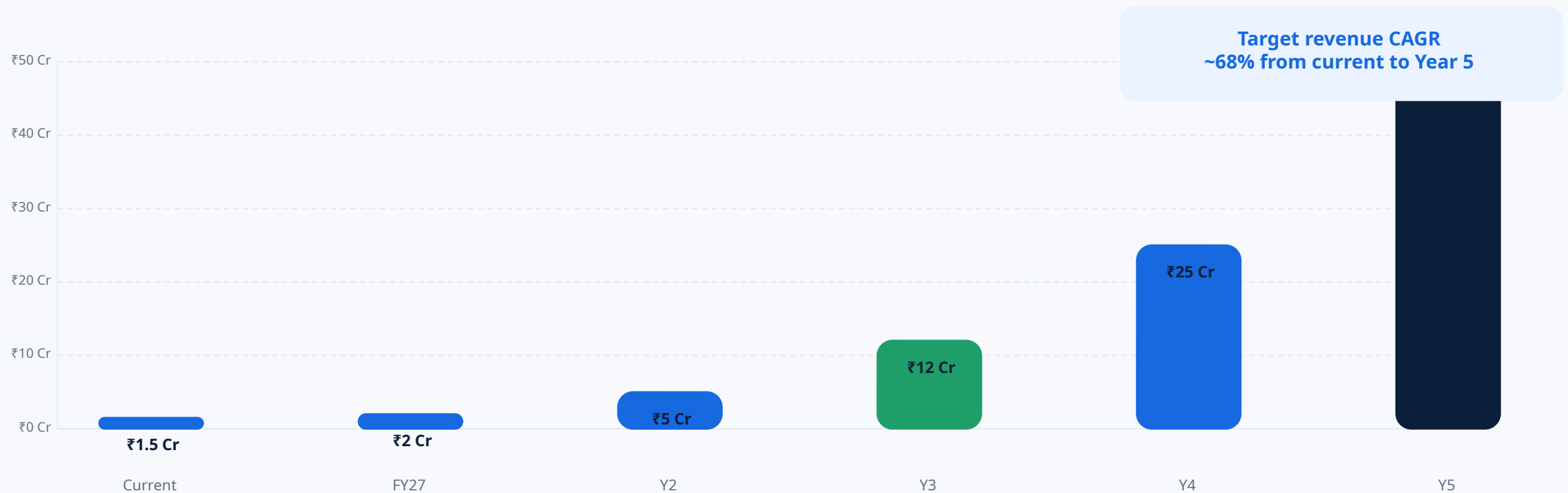
Services → Recurring → Productized → IP / Platform

A disciplined progression from services scale to IP-led growth



Management targets — illustrative roadmap, to be refined with pipeline, hiring capacity and capital deployment.

Targeting ~₹50 Cr revenue by Year 5 through compounding growth



The model assumes accelerated enterprise sales, international expansion, reusable AI assets and a growing recurring-services mix.

Proposed ₹5 Cr growth round to build the next stage of Fealty

₹5 Cr

PROPOSED GROWTH ROUND

Objective: accelerate revenue growth, global sales, AI capability and reusable technology IP.



Capital principle

Funding should create disproportionate enterprise value — not simply pay for more delivery capacity.

What the next 24–36 months should prove

0–12 MONTHS

Commercial foundation

- Reach FY27 ₹2 Cr target
- Build repeatable enterprise sales process
- Strengthen AI/ML delivery bench
- Convert selected projects into managed engagements

12–24 MONTHS

Scale engine

- Target ₹5 Cr revenue
- Open / deepen international GTM
- Create 2–3 reusable AI/automation accelerators
- Increase recurring customer revenue

24–36 MONTHS

IP inflection

- Target ₹12 Cr revenue
- Launch productized offerings
- Build reference customers around IP
- Move toward 15%+ IP/productized revenue

Investor lens The key inflection is moving from utilization-driven revenue to repeatable customer expansion and technology reuse.

A credible bridge from services cash flow to technology-company economics

Experienced leadership

22+ years of IT experience + end-to-end delivery

Existing traction

₹1.5 Cr revenue, 10 customers, 20-person team

AI capability

Multiple AI products / solutions already developed

Efficient base

Lean team with a ₹6 L monthly operating expense base

Expansion path

Services → recurring → reusable IP → platforms

Core thesis: use an established delivery engine to earn trust, then compound value through recurring revenue, automation and proprietary IP.

Build the engine. Scale the relationships. Compound the technology.

From a ₹1.5 Cr services foundation to a ₹50 Cr global technology business.

PROPOSED ₹5 CR GROWTH ROUND

22+ years of technology leadership • AI/ML products • end-to-end delivery