



ON-DEMAND ERRAND RUNNERS

Mumbai runs on errands. We carry the in-between.

Investor pitch | October 2026

Your errands, our shoulders.

Mumbai runs on errands nobody has time for.

Everyday jobs that fall between food delivery and logistics.

01 Notices to file

A deadline, a queue, a half-day lost.

02 Tiffins to move

Daily routes that pull people from work.

03 Cars to drop

A mechanic visit that eats the day.

04 The in-between

Returns, pickups and small jobs nobody covers.

One app. One trusted runner. Any task in the city.

Book in 30 seconds, track live, and get proof of delivery.

VERIFIED

Kavads

KYC-checked, trained
and accountable.

VISIBLE

Live tracking

Follow every task
from pickup to handover.

CONFIRMED

Delivery proof

Photo or OTP, plus UPI
payment and receipt.

Five everyday tasks. One dependable service.

The launch menu, built around Mumbai's real routines.

01

Documents & notices

Filing, collection, delivery

02

Groceries

Daily and bulk errands

03

Tiffin runs

Home to office, with subscriptions

04

Car to mechanic

Pickup and return

05

Packages

Anywhere in Mumbai

Start with Mumbai.

High-frequency demand from people, offices and SMEs.

5–7M

Working population

Personal errands, pickups and returns

150K–250K

Office locations

Recurring admin and employee errands

250K–400K+

SMEs & MSMEs

Deliveries, procurement and samples

Initial estimates, to be validated at launch.

Clear starting prices.

Upfront tiers; item costs are separate.

₹49

Grocery run

One store, ~2 km, 15–20 min

ITEMS EXTRA

₹100+

Quick

Up to ~20–25 min

SIMPLE ERRAND

₹149+

Standard

Up to ~45 min

EVERYDAY TASK

₹299+

Complex

Longer distance, stops or waiting

MULTI-STEP TASK

How we earn: per-task fees, tiffin subscriptions, and business plans for offices, SMEs and D2C brands.

Learn locally. Scale with density.

Staged rollout built on repeat use and runner utilisation.

- | | | |
|----|---------------------|--|
| 01 | Launch | Urban and suburban Mumbai; manual dispatch first |
| 02 | Seed demand | Win office clusters through tiffins |
| 03 | Build repeat | Sign D2C brands for recurring volume |
| 04 | Expand menu | Add tasks once runner utilisation is steady |
| 05 | Milestone | 5 zones and 100+ orders per day |

A first-pass model per task.

Assumptions, to be validated with live data.

₹119

Average order value

₹74

Runner payout

~36%

Gross margin after payment fees

₹43

Contribution per task

Assumed task mix

30% grocery • 30% quick • 30% standard • 10% complex

Runner share by tier: 70% / 65% / 60% / 55%.

An operator who sells, partners and ships.

Shlok Rawal | Founder

Sales & partnerships

Assistant Sales Manager, Nodwin Events. Closed Mokobara and Radio Mirchi; ran Comic Con 2025 retainers for Yamaha, Maruti Suzuki, Disney and Warner Bros.

Brand & business development

Influencer campaigns across six agencies for Apple, Samsung, Flipkart, HDFC and Dunzo. Business development at Fast&Up.

Operations & entrepreneurship

Led marketing, production and creative at Horizon Exhibits (2016–2019); founded The Kheema Kart food venture (2020–21).

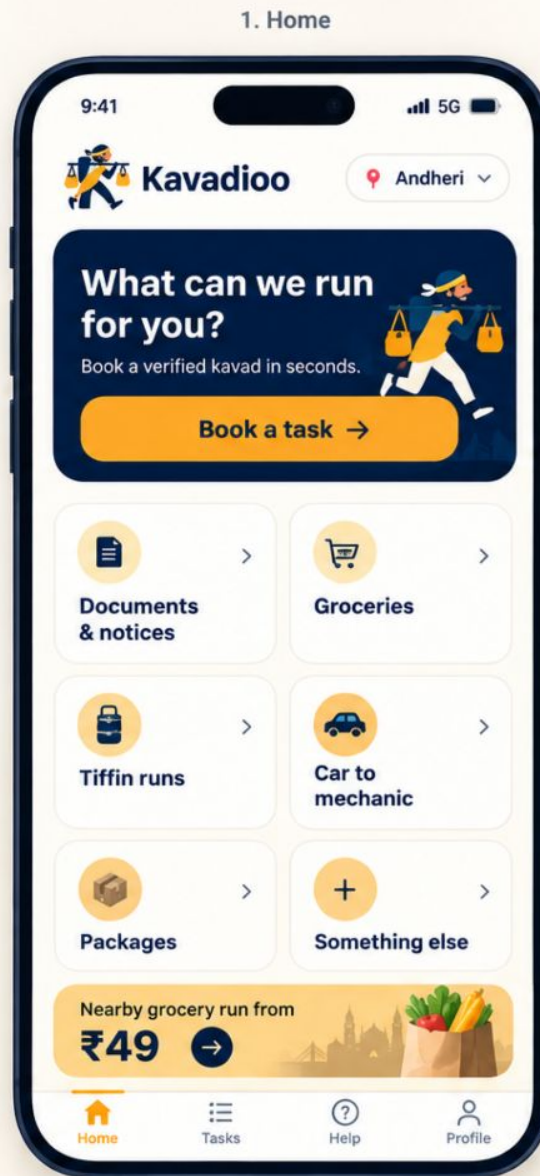
Let's make Mumbai's everyday errands effortless.



One app. One trusted runner. **Any errand** in Mumbai.

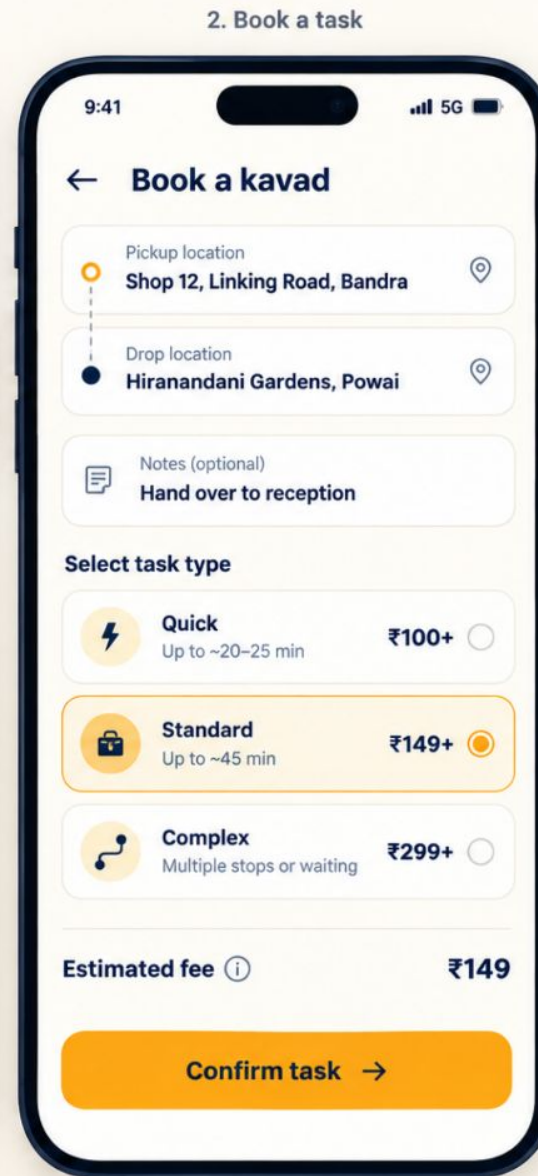
- Verified runners, called kavads
- Live tracking on every task
- Photo or OTP proof of delivery
- Pay by UPI
- Tasks from ₹49

Your errands, our shoulders.



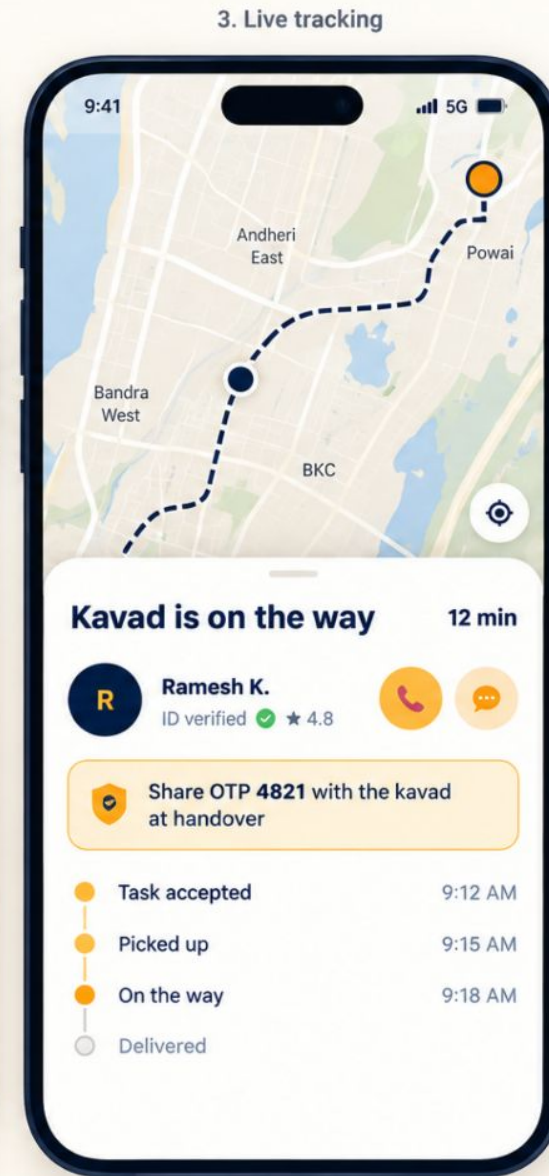
Pick a task

Documents, groceries, tiffins, car drop-offs, and packages from one screen.



Book in seconds

Set pickup and drop, choose a tier, and see the price upfront.



Track and confirm

Follow your kavad live and confirm the handover with an OTP or photo.