

Solutio

PRO-DIGITECH LTD

INVESTOR PITCH DECK

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ABOUT SOLUTIO

About Us

Solutio ProDigitech Limited is a pioneering IT solutions provider, dedicated to designing, implementing, and managing cutting-edge information management systems and technologies. Our expertise lies in optimizing business processes, driving innovation, and delivering exceptional results. We specialize in developing tailored solutions that meet the unique needs of our clients, leveraging our extensive knowledge of industry trends and best practices.



Mission

To revolutionize revenue collection and digital infrastructure for governments, businesses, and communities using cutting-edge technology.



Vision

To be the leading provider of innovative digital solutions that enhance transparency, accountability, and economic growth.

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THE PROBLEM
(Key Issues)

Data and Information Management
Poor data quality and record management hinder effective revenue, governance and planning.

Community Based Business Directory
Bringing government and the community together in one place.

Community Engagement and Security
Weak security, dispute systems, and forums reduce trust and citizen participation.

Information Hubs and Online Platforms For Communities
Absence of digital tools limits payment, reporting, and community-government interaction.

Inefficient Revenue Collection
Manual and outdated processes cause revenue loss.

Lack of Transparency
No proper record-keeping leads to mismanagement and corruption.

Limited Business Coordination
No centralized platform for businesses to interact with government and security agencies.

Security & Accountability Issues
Difficulty in tracking businesses and payments.

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THE PROBLEM
(Scale & Impact)

80% - of Local Government Revenue is not accounted for and mismanaged due to a lack of proper business data and automation.

60% - of businesses struggle with unclear levies and payment disputes.

90% - of communities lack a unified business directory, security prompt, community hub, and government interaction platform.

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THE SOLUTION

RRSI Platform

Revenue-generation, Record, Security, & Intervention Application Features

Automated Revenue Collection
Secure payment processing for seamless and efficient revenue collection from businesses and individuals.

Real-time Security Integration
Continuous monitoring and reporting on business activities for enhanced security and regulatory compliance.

Business Notifications & Alert
Real-time alerts for business updates, deadlines, and regulatory changes to ensure timely compliance and action.

Analytics Dashboard
Provides actionable insights through an intuitive dashboard to help businesses track revenue trends and performance.

Flexible Payment Support
Support for both offline and online payment options, offering businesses versatile and accessible payment methods.

Instant Tax Reporting & Filing
Simplified tax reporting and filing features, enabling businesses to easily comply with tax regulations.

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THE SOLUTION

RRSI Platform

Revenue-generation, Record, Security, & Intervention Application Features

Business Digitalization Platform
Digitize all business operations using GIS technology and unique codes for seamless management efficiency.

Community Engagement Forum
Offer an open forum for discussions, feedback, announcements, and collaboration among local community members.

Real-Time Security Alerts
Generate automated alerts that notify security agencies immediately when unusual or threatening activity is detected.

Local Business Directory
Maintain an up-to-date listing of businesses to encourage visibility, accessibility, and local economic growth.

Interactive Community Hub
Provide a central digital space for residents to access resources, services, news, and events.

Legal Compliance Automation
Automatically track legal changes, notify businesses, and ensure continuous compliance with all regulatory requirements.

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THE SOLUTION

RRSI Platform

Revenue-generation, Record, Security, & Intervention Application Features

How it Differs

- Business Directories
- Business GIS
- Community Hub
- 3D Spatial
- Security Monitoring & Reporting

Core Pillars

- Transparency
- Automation
- Efficiency
- Security

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BUSINESS MODEL

(Revenue Streams)

- **Subscription Model**
  Government and Businesses
- **Data Analytics & Consultation Services**
  Government Agencies, Educational and Research Institutions
- **Advertisement**
  Local Business Promotion

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MARKET OPPORTUNITY

Target Audience

- Local / State Government
- Businesses (Small & Medium Enterprises)
- Financial Institutions
- Security Agencies

Additional Segments

Chambers of Commerce, NGOs, Municipalities, Regulatory Bodies, Logistics Firms, Utility Companies, Educational Institutions, and Local Law Enforcement.

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MARKET OPPORTUNITY

Target Audience



$10B+ in untapped digital revenue collection potential in Africa.



Project Growth
15% annual increase in government digitalization.

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GO-TO-MARKET STRATEGY

Channels

- Direct Government Partnerships
- Business Networking Events
- Digital Advertising & SEO Strategy
- B2B Sales & Outreach
- Industry Webinars & Demonstrations
- Referral & Affiliate Programs

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GO-TO-MARKET STRATEGY

Customer Segmentation

Governments

Direct sales
and contracts

Businesses

Subscription and
transactional model

Communities

Public awareness
and adoption

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COMPETITIVE ANALYSIS

Competitors

01 Government Revenue Department

02 Systemspec (Remita)

SystemSpecs

03 Alphabeta

ALPHABETA CONSULTING

04 Other Revenue Consultants

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COMPETITIVE ANALYSIS

Features They Lack

01 AI-Powered Revenue Forecasting

02 Real-Time Business Directory Integration

03 Localized Business-Community Interaction

04 Data Security with Blockchain Integration

05 Fraud Detection & Alerts

06 Online and Offline Payment Processing

07 Seamless Government-Business Coordination

08 Automated Tax Calculation

09 Customizable Payment Plans for Businesses

10 Dedicated Business Support Chatbot

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COMPETITIVE ANALYSIS

Features They Lack

11 Multi-Platform Support (Mobile, Web, API)

12 Real-Time Revenue Analytics Dashboard

13 Digital ID Verification for Businesses

14 Geo-Tagging for Revenue Compliance

15 Automated Legal Compliance Tracking

16 Community Interaction for Both Individuals Businesses and Governments

17 Community Forum Hub for all Community Info

18 Security alerts for local Government, businesses, individuals and Security agencies

19 Business Directories and Navigation

20 Businesses Personal Dashboard and Backend

FINANCIALS

STATEMENT OF PROFIT OR LOSS	2025	2026	2027	2028	2029
	₦	₦	₦		
Revenue	322,923,277	868,804,331	1,376,571,729	2,431,656,595	4,102,408,475
Cost and Expenses					
Research and Development	(6,458,466)	(17,376,087)	(27,531,435)	(48,633,132)	(82,048,169)
Admin & Office Running Expenses	(95,750,793)	(169,914,820)	(240,945,154)	(274,677,476)	(313,132,322)
Salaries & Staff Welfare	(95,256,000)	(222,104,750)	(348,703,397)	(397,521,872)	(453,174,934)
EBITDA	**125,458,018**	**459,408,675**	**759,391,744**	**1,710,824,116**	**3,254,053,049**
Depreciation and Amortization	(24,947,700)	(40,600,627)	(61,547,246)	38,683,345	23,751,049
Interest Expense	-	-	-	-	-
Other Income	-	-	-	-	-
PBT	**100,510,318**	**418,808,048**	**697,844,498**	**1,749,507,461**	**3,277,804,098**
Taxes	(25,127,580)	(104,702,012)	(174,461,125)	(437,376,865)	(819,451,024)
PAT	**75,382,739**	**314,106,036**	**523,383,374**	**1,312,130,596**	**2,458,353,073**

Cash Flow	2025	2026	2027	2028	2029
Operations	125,458,018.48	434,281,094.97	654,689,732.18	1,613,729,681.60	2,864,178,281.78
Investing	(138,000,000.00)	(24,420,280.00)	(83,598,013.64)	-	-
Financing	300,000,000.00	-	-	-	-
Change in Cash	287,458,018.48	409,860,814.97	571,091,718.54	1,613,729,681.60	2,864,178,281.78

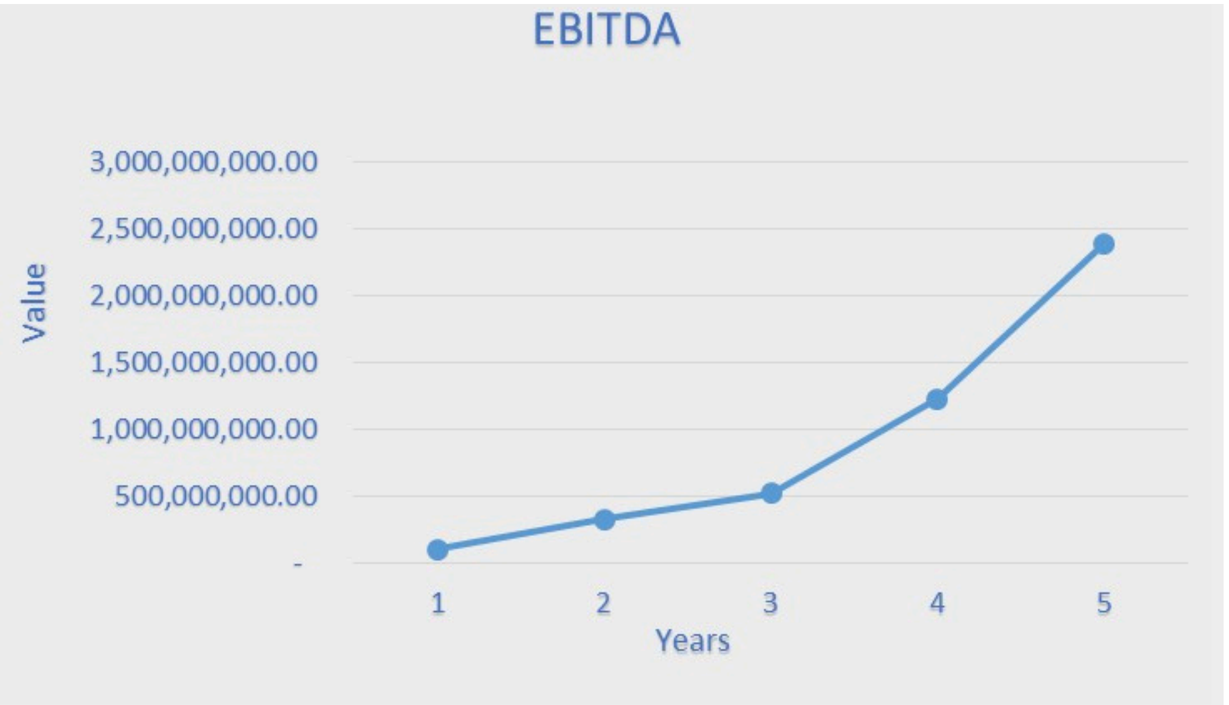
FINANCIALS

STATEMENT OF FINANCIAL POSITION	2025	2026	2027	2028	2029
ASSETS					
Current Assets:					
Cash	(35,465,259)	(469,281,196)	(1,170,059,194)	(1,813,524,983)	(2,614,378,311)
Trade and Other Receivables	-	-	-	-	-
Total Current Assets	**(35,465,259)**	**(469,281,196)**	**(1,170,059,194)**	**(1,813,524,983)**	**(2,614,378,311)**
Non-Current Assets:					
Property Plant and Equipment	94,301,675	86,453,828	116,837,096	80,239,376	56,488,326
Intangible Assets	18,750,625	10,418,125	2,085,625	-	-
TOTAL ASSETS	**77,587,041**	**(372,409,243)**	**(1,051,136,474)**	**(1,733,285,608)**	**(2,557,889,985)**
LIABILITIES AND SHAREHOLDERS' EQUITY					
Current Liabilities:					
Trade and Other Payables	-	-	-	-	-
Income Taxes Payable	-	-	-	-	-
Total Current Liabilities:	**-**	**-**	**-**	**-**	**-**
Non-Current Liabilities:					
Long-Term Debt	-	-	-	-	-
Shareholder's Equity:					
Common Stock and Additional Paid-In Capital	300,000,000	300,000,000	300,000,000	300,000,000	300,000,000
Retained Earnings	(222,412,959)	(672,409,243)	(1,351,136,474)	(2,033,285,608)	(2,857,889,985)
Total Shareholders' Equity	**77,587,041**	**(372,409,243)**	**(1,051,136,474)**	**(1,733,285,608)**	**(2,557,889,985)**
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	**77,587,041**	**(372,409,243)**	**(1,051,136,474)**	**(1,733,285,608)**	**(2,557,889,985)**
SOFP Check	Good	Good	Good	Good	Good

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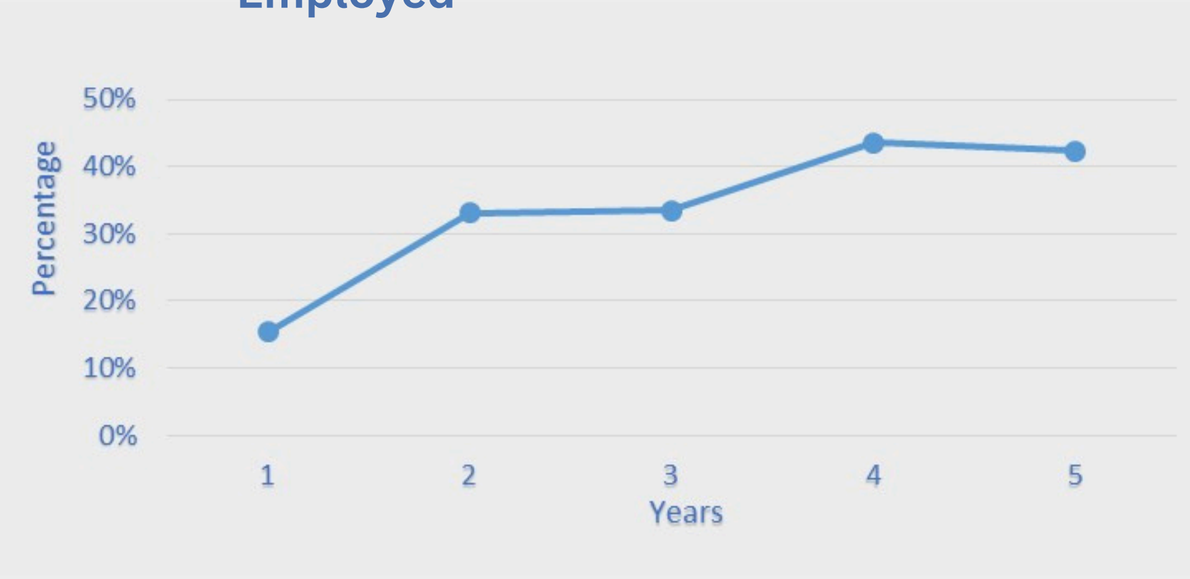
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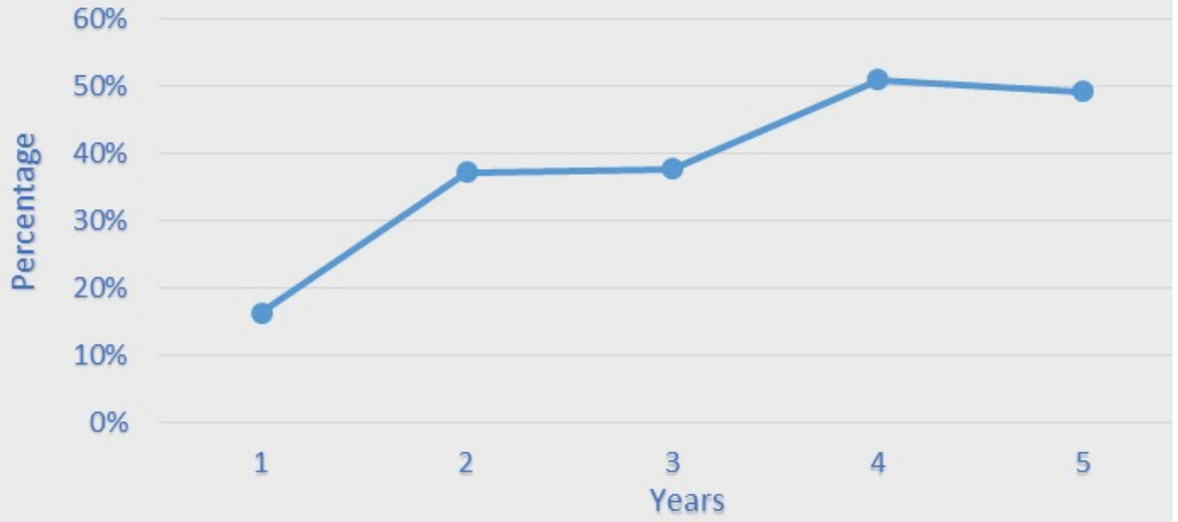


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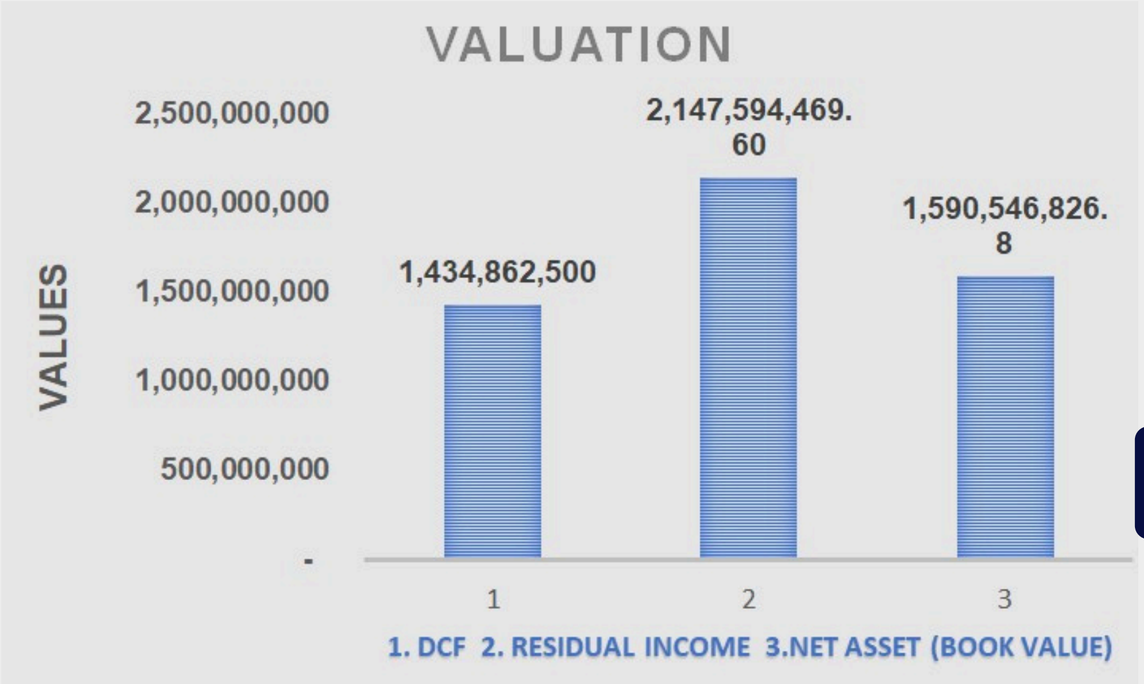
ROCE - Returns on Capital Employed



ROE - Returns on Equity



VALUATION



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FINANCIALS

Investment Needed

₦300, 000, 000. 00

Three Hundreds Million Naira

Projected Revenue

- **2025:** 35M
- **2026:** 207M
- **2027:** 468M
- **2028:** 843M
- **2029:** 1.44B

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FINANCIALS

Yearly Revenue Growth Projection

- **2025:** 24%
- **2026:** 34%
- **2027:** 44%
- **2028:** 44%
- **2029:** 51%

Break-Even Point

Expected within
12 Monthss

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CALL TO ACTION

Join Us in Revolutionizing Digital Revenue Collection

Email: solutioprodigitechltd@gmail.com

Website: solutioprodigitech.com

Facebook: facebook.com/solutioprodigitech/

Instagram: instagram.com/solutioprodigitech/

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Thank You

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