Xoriva AI

PRE-SEED • INVESTOR PRESENTATION

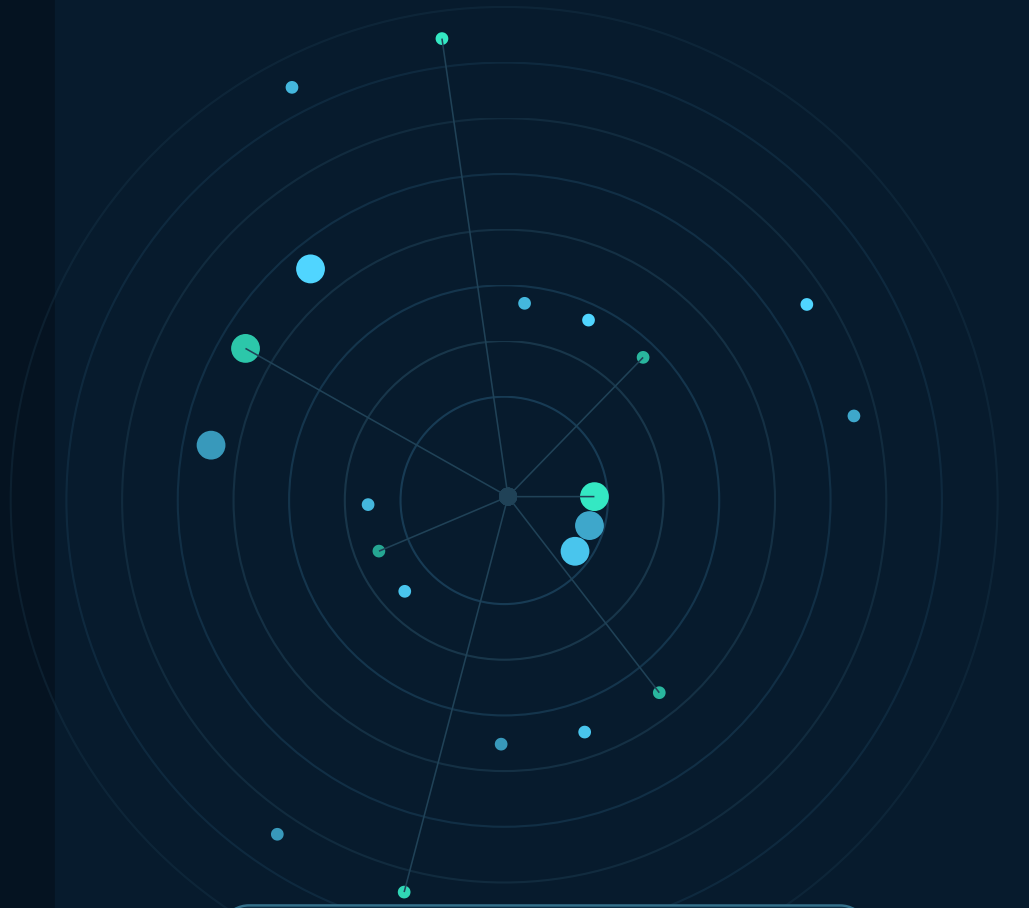
The World Has an Execution Gap.

We're Building the Agentic AI Platform to Close It.

Agentic AI for accountable enterprise and healthcare workflows.

XIQO / MVP BUILT

MEDXOR / IN DEVELOPMENT



PROPOSED PRE-SEED ROUND

$1M

XORIVA AI LLC • COLORADO, USA

01 / INVESTMENT THESIS

One company. Two deliberate product horizons.

Commercialize the built XIQO MVP first; advance MedXor through healthcare design-partner validation.

XIQO / COMMERCIALIZE NOW

Meetings → owned execution

MVP built. Turns meeting context into decisions, owners, deadlines and follow-through.

Next: 3–5 pilots, first paid accounts, measurable adoption.

MEDXOR / VALIDATE NEXT

Maternal care → coordinated action

Human-supervised agentic AI designed for maternal referrals, payer operations, patient engagement and accountable follow-through.

Next: design partners and measurable workflow pilots.

Shared product philosophy: CONTEXT → INTELLIGENCE → MEMORY → GOVERNED ACTION

02 / XIQO / THE PROBLEM

The meeting ends. The execution gap begins.

Teams already record conversations. The expensive failure is what happens after the call.

GAP 01

Decisions disappear

Commitments remain buried in recordings, chat and scattered notes.

GAP 02

Ownership is unclear

Tasks are discussed without durable owner and deadline accountability.

GAP 03

Follow-through is manual

Teams recreate actions across email, CRM and task software.

GAP 04

Context fragments

Weeks later, the rationale behind decisions is hard to retrieve.

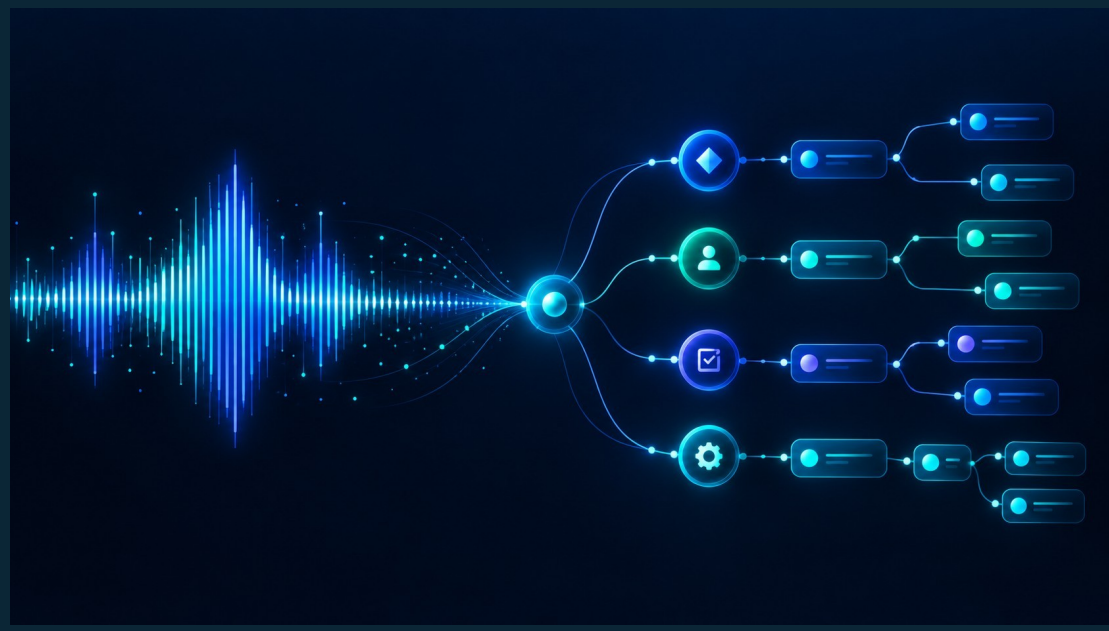
A meeting should produce assigned, trackable work—not just a better transcript.

03 / XIQO / PRODUCT

XIQO is the execution layer after the conversation.

Capture. Understand. Structure. Act. Remember. An MVP exists; external ROI validation is next.

01	**Capture**	Audio, video + calendar context
02	**Understand**	Speaker-aware transcript + insight
03	**Structure**	Decisions, owners + due dates
04	**Act**	Tasks, reports + follow-up outputs
05	**Remember**	Searchable decision context



Not simply a recorder: a system of accountability for what happens next.

04 / XIQO / FIRST BUYER

A narrow commercial wedge with measurable ROI.

Start with client-service teams where external meetings generate recurring commitments and follow-ups.

10–100

EMPLOYEE BEACHHEAD

Consulting firms, agencies, professional services and RevOps teams.

WHO BUYS

Founder / COO / Ops

A buyer with visible accountability pain who can approve a bounded pilot.

WHAT TO PROVE

Pilot scorecard

Time to publish actions; assigned owners; action completion; weekly active adoption.

Pilot ROI measures are targets to establish, not achieved customer performance.

05 / XIQO / MARKET

A large category. An intentionally small entry point.

Category data is directional context. It is not Xoriva's serviceable market or future revenue.

$4.3B

2026 CATEGORY

Global AI meeting assistant market estimate.

$21.5B

2033 CATEGORY

Forecast global AI meeting assistant market.

25.8%

FORECAST CAGR

2026–2033 reported category growth.

Go-to-market discipline / win 10–100 person firms → build repeatable sales → expand accounts

Source: Grand View Research, AI Meeting Assistant Market (Jun 2026).

06 / XIQO / BUSINESS MODEL

Land with SaaS. Expand with workflow depth.

A proposed recurring subscription model; pricing, conversion and unit economics require external customer validation.

01 / INDIVIDUAL

Per-user subscription

Meeting intelligence, summaries and searchable personal context.

02 / TEAMS

Seat-based SaaS

Shared workspace, assigned ownership, team memory and workflow automation.

03 / ENTERPRISE

Annual contracts

Administration, security, integrations and governed execution.

Expansion levers: more seats • more teams • integrations • controlled workflow actions

07 / XIQO / EXECUTION PLAN

The MVP is built. Commercial proof is next.

External usage, first revenue and customer retention are the milestones—not fabricated growth metrics.

01 / RECRUIT

3–5 design partners

Targeted outreach + networks

→

02 / VALIDATE

Six-week pilot

Track adoption and completed work

→

03 / CONVERT

First paid SaaS

Build founder-led contract motion

→

04 / REPLICATE

Renew + expand

Referrals and partner channels

CURRENT / MVP built • REVENUE / $0 • PAYING CUSTOMERS / 0

08 / MEDXOR / MATERNAL CARE

From fragmented care to coordinated action.

MedXor is designed to bring governed agentic AI to pregnancy-to-postpartum coordination and accountable follow-through.

One patient. Many handoffs.

- Referrals and specialist scheduling
- Coverage and authorization tasks
- Patient outreach and missed follow-ups
- Postpartum transitions and open work

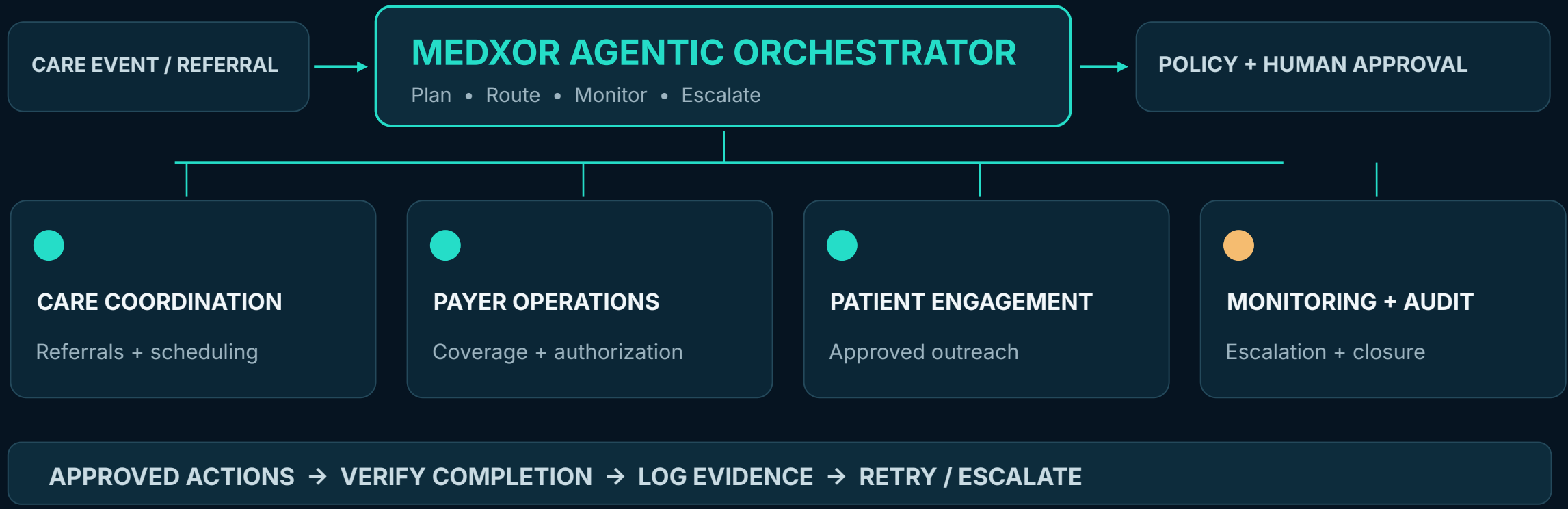


DEVELOPMENT STAGE / agentic platform in development; healthcare design-partner validation next

09 / MEDXOR / AGENTIC AI

Agentic orchestration. Specialized agents. Human control.

Target architecture: AI agents coordinate administrative tasks, with policy controls and human approval.



10 / MEDXOR / INITIAL USE CASE

One workflow. One buyer. One measurable outcome.

Buyer hypothesis: OB-GYN networks and maternal health programs. Initial wedge: referral-to-appointment coordination.

01

Referral opened

Create tracked coordination task

→

02

Coverage check

Route eligibility and authorization needs

→

03

Human review

Approve sensitive patient-facing actions

→

04

Close the loop

Track booking, follow-up and escalation

Proposed pilot measures: staff time • days-to-next-step • closed referrals • escalations

Illustrative Agentic AI workflow designed for human-supervised maternal care coordination.

Agentic AI must deliver measurable operational value.

A focused commercial hypothesis: help maternal-care operations teams reduce administrative handoffs and close referral loops.

INITIAL BUYER

OB-GYN + maternal programs

Economic buyer hypothesis: practice COO or care-operations leader accountable for referrals, access and staff capacity.

FIRST WORKFLOW

Referral to appointment

Coordinate coverage, specialist scheduling, authorized reminders and human escalations through one tracked process.

MEASURABLE VALUE

Operational completion

Pilot measures: staff time per case, days to next step, referral closure, open backlog and escalation rate.

LAND / one maternal workflow → PROVE / measurable completion → EXPAND / payer + engagement operations

12 / PLATFORM STRATEGY

A reusable information-to-action pattern.

Distinct products, one design discipline: context, intelligence, memory, orchestration and governed action.

01
CONTEXT
Meetings / care workflow events

→

02
INTELLIGENCE
Extract decisions and next steps

→

03
MEMORY
Persist permissions-aware work state

→

04
ORCHESTRATION
Route approved agents and tools

→

05
GOVERNANCE
Human review, audit, outcomes

XIQO / team memory + execution

MEDXOR / maternal operations + governed agents

13 / POSITIONING & DEFENSIBILITY

The differentiator to prove is accountable completion.

The long-term moat is not model access; it is embedded workflow adoption and trusted organizational context.

CATEGORY BASELINE

Assistants + point tools

Capture conversations, generate notes or automate isolated tasks. Market incumbents already offer some workflow features.

XIQO POSITION

Decision continuity

Cross-meeting memory, clear owners and tracked downstream execution in client-service teams.

MEDXOR POSITION

Governed care handoffs

Care-specific workflow context, approval gates, specialist agents and auditable referral closure.

Defensibility to establish: customer trust • workflow depth • integrations • outcome data

14 / FOUNDER & TEAM

Deep AI architecture experience. Lean operating structure.

Technical expertise is a strong foundation; financing is intended to expand commercial and delivery capacity.

FOUNDER & SOLE MEMBER

Santosh Kumar

AI/ML • GenAI & Agentic AI • enterprise data/cloud • healthcare AI

16+	~50	4
YEARS EXPERIENCE	RESEARCH PUBLICATIONS	PATENT CONTRIBUTIONS

COMPANY OPERATIONS

Beauty Kumari

Manager & Company Representative

Investor communications
Strategic coordination
Company operations

IEEE Senior Member | Vice Chair, IEEE CIS Government Activities Committee | AI/ML Research & Innovation Leadership

15 / CAPITAL PLAN

Raising $1M to convert engineering into commercial proof.

Proposed 18-month financing plan: XIQO commercialization first, MedXor design-partner validation in parallel.

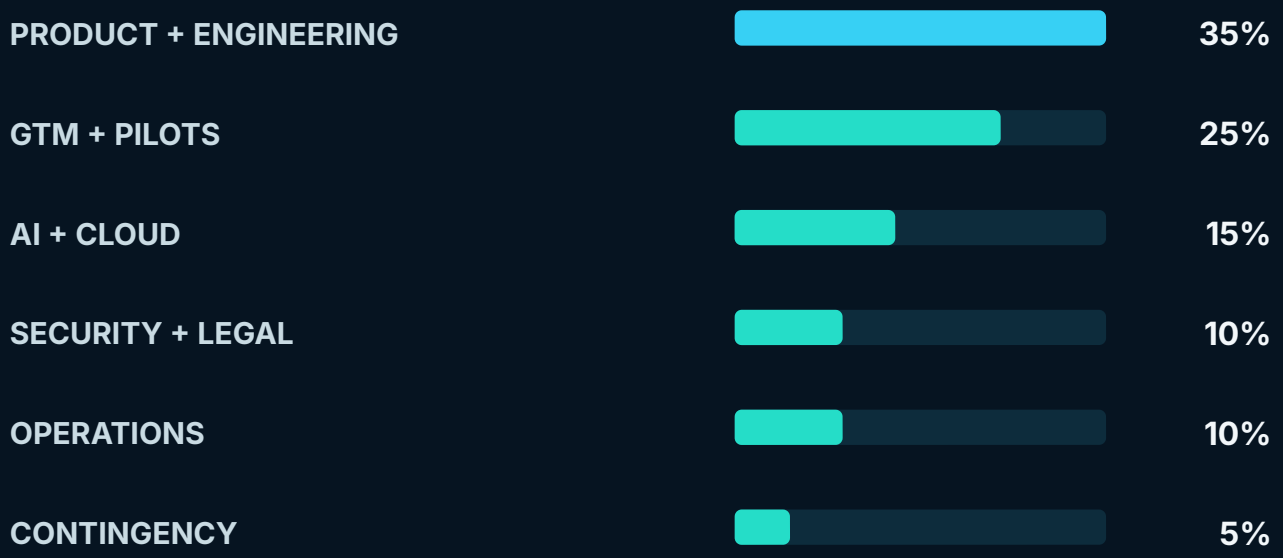
PRE-SEED ROUND

$1,000,000

18-MONTH COMMERCIAL PLAN

Pilots → paid adoption

SAFE / equity terms subject to counsel and Colorado LLC entity review.



Investment milestones: external XIQO pilots → first recurring revenue → retention signals → MedXor design partner.

Xoriva AI

XIQO NOW / MEDXOR NEXT

From information to accountable action.

Commercial proof starts with XIQO. MedXor pursues governed agentic execution across maternal-care operations.

MVP-READY ENTERPRISE AI

HUMAN-SUPERVISED HEALTHCARE AI



XORIVA AI LLC

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