

SRIRAM SAI KRISHNAM RAJU SAGIRAJU

SALESFORCE DEVELOPER



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SKILLS

Salesforce Development

- Apex – Classes & Triggers
- LWC - HTML, CSS, JavaScript
- Flows
- SOQL & SOSL

Salesforce Integrations

- Secure REST APIs (Named & External Credentials)

Generative AI & Agentic AI

- Salesforce Einstein
- Prompt Builder
- Agentforce

Deployment & Documentation

- GIT, Azure DevOps
- Confluence

EDUCATION

B.E - ELECTRONICS & COMMUNICATION ENGINEERING

Chaitanya Bharathi Institute of Technology (CBIT), Hyderabad
2019-2023

CERTIFICATIONS & TRAININGS

- Salesforce Certified Platform Developer
- Salesforce Certified Administrator
- Salesforce Certified Agentforce Specialist
- Salesforce Certified AI Associate
- Trailhead Ranger
- Agentblazer Champion - 2025 and 2026

PROFESSIONAL SUMMARY

Certified Salesforce Developer with a focus on core architecture (Apex, LWC, Flows) and advanced Generative AI integrations. Proven success in architecting and deploying scalable, multi-country solutions that automate complex recruitment workflows. Expert in leveraging Salesforce Einstein and secure REST API architectures to drive operational efficiency, eliminate manual data entry, and significantly elevate user experience.

PROFESSIONAL EXPERIENCE

APP DEVELOPMENT ANALYST - SALESFORCE

APRIL 2024 - PRESENT

Accenture Solutions Private Limited

Developed Salesforce AI use cases in a scalable Salesforce unlocked package containing advanced Generative AI use cases for a global recruitment agency. Successfully deployed this centralized AI framework across four distinct production orgs and multiple international markets. Thousands of recruiters currently leverage the solution daily, driving massive global adoption and significantly increasing overall operational productivity. Operated within an Agile framework with two-week sprint cycles, ensuring consistent feature delivery and rapid, high-quality deployments across multiple international production environments.

Projects and Use Cases

- **Email to Job Automation:** Streamlined the recruitment pipeline by engineering a Salesforce AI automation that parses unstructured emails to extract skills and job descriptions, instantly converting them into structured Job records.
- **Call Transcript Integration:** Integrated Anywhere 365 with Salesforce to capture post-call transcripts and utilized Generative AI to automatically generate accurate job records, eliminating tedious manual data entry.
- **Real-Time Profile Updates:** Developed a one-click AI solution that analyzes detailed client call transcripts to identify key professional attributes, automatically updating candidate and job profiles with precise skills and prior experiences.
- **AI-Powered Client Presentations:** Built a custom Lightning Web Component (LWC) integrated with Generative AI to ground job and candidate data for drafting personalized presentation emails. Enabled recruiters to seamlessly add contacts, review AI-generated drafts, and auto-attach resumes.
- **Secure CV Anonymization:** Orchestrated a secure REST API architecture utilizing pre-signed URLs to retrieve candidate CVs from AWS, process them via the GASP API for bias-free anonymization, and leverage Salesforce REST services to convert and re-upload the files as PDFs.
- **Automated Candidate Screening:** Implemented a robust Record-Triggered Flow to instantly process candidate responses from screening questionnaires, automatically updating candidate records with precise evaluations to eliminate manual bottlenecks and improve data hygiene.

DATA ANALYST - INTERN

AUGUST 2023 – NOVEMBER 2023

LTI-Mindtree

- Recognized as a top-tier participant in the competitive LTI-Mindtree Ignite Program.
- Emerged as a "Star Performer" among the internship cohort, demonstrating exceptional technical aptitude and rapid mastery of foundational data analysis concepts.
- Gained hands-on experience in high-impact technical areas including Python, SQL, HTML, CSS, and JavaScript.